

June 22, 2018

President Fennell called the meeting to order at 9:00 a.m.

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X	Estelle Fennell, Humboldt County, CCA President
X	Mary Zeeb, Treasurer-Tax Collector, Monterey County, CCA Secretary
Χ	Jim Erb, TT Collector/ Auditor Controller, San Luis Obispo County, CCA Treasurer
X	Shari Schapmire, Treasurer-Tax Collector, County of Mendocino, CCA Board Member

Others: Cara Martinson, Adam Crabtree, Alan Fernandes, Greg Turner, John Bartholomew, Treasurer-Tax Collector, Humboldt County, Board Alternate

- 2. UPDATE on CCA Internal Operations. Cara reported on the status of the website and requested bios and pictures from Board Members. Cara is also working with San Luis Obispo to record FY 18-19 budget and include 2017-18 expenses in system to accurately reflect all CCA and CSAC FC expenditures. Budget will be reviewed at fall in-person Board meeting.
- 3. UPDATE on CCA Membership & Outreach. Yolo County will be joining CCA either at their June 26th or July 10th Board meeting. Cara will present JPA agreement to the Yolo Board. The Board welcomed an additional CCA member, and a county in a central meeting location. Cara reported that conversations with Santa Barbara County continue, but county staff has expressed concern about the cost. Santa Barbara is planning for a robust cultivation permitting program and expects to general \$350-400 million annually in local tax proceeds. They are concerned about a 35 basis point fee from CCA, but do not have plans to access data otherwise. Cara and Adam did a demo of the CCA system for county staff and they were interested but remained concerned about the fee. Cara reported that she was working with the National Association of Counties (NACo) on drafting national policy on cannabis for NACo, to be taken up at their Annual Conference the following month.
- 4. UPDATE on CDFA MOU. Greg reported briefly on the status of on-going negotiations with CDFA regarding MOU. Cara and Adam suggested moving forward with connections to businesses and POS systems as we continue to flesh out details on legal issues. Cara and Alan met with the Governor's staff to talk about delay in MOU process. Governor's staff stated support for the project and suggested to continued outreach to all state regulatory agencies. Cara to set up with meeting with Lori Ajax from the Bureau of Cannabis Control.
- 5. Other Items & Future Meetings. The Board spent the majority of the call talking through the CCA revenue model. Shari Schapmire provided Mendocino County's details on their first quarter tax proceeds. The Board used Mendocino data to walk through the 35 basis point calculation. In general, of the 35 points, 42% is dedicated to hard technology costs, 42% for CCA general fund; and, 16% to CSAC FC for debt repayment and sponsorship fees. The Board agreed to keep the revenue

model as is and revisit once system was operational and after we've generated some baseline data to review. Finally, Adam noted that his company released their API documents and are working with Cara to outreach to POS companies. The Board set the next call for July 20th.

6. Public Comment. No Public Comment.