

#### NOTICE OF TELECONFERENCE MEETING & AGENDA

Friday, August 27, 2021 11:00 a.m. – 12:00 p.m.

#### Join Zoom Meeting

https://zoom.us/j/8267160176 Meeting ID: 826 716 0176

Call in Number: +1 (669) 900-9128 Code: 8267160176#

In line with guidelines issued by the Department of Public Health and Executive Orders issued by the Governor of the State of California (See E.O. N-33-20 Issued March 19, 2020) intended to minimize face-to-face interactions during the present State of emergency, CCA will conduct this meeting of the Board of Directors entirely by teleconference / video conference call with no physical locations available for participation by either Board Members or the public. Members of the public are encouraged, however, to call in and participate as they have in the past via our teleconferencing system and a time will be made available during the meeting for public questions and comments.

#### **PUBLIC COMMENT:**

The Board welcomes and encourages public participation in its meetings. The public may take appropriate opportunities to comment on any issue before the Board. If public comment is not specifically requested, members of the public should feel free to request an opportunity to comment. Each speaker is limited to two minutes. If you are addressing the Board on a non-agenda item, the Board may briefly respond to statements made or questions posed as allowed by the Brown Act (Government Code Section 54954.2). However, the Board's general policy is to refer items to staff for attention, or have a matter placed on a future Board agenda for a more comprehensive action or report.

The Governor's orders (specifically Executive Order N-29-20) regarding the conduct of meetings of legislative bodies during the State of Emergency can be found at <a href="http://www.gov.ca.gov/">http://www.gov.ca.gov/</a>

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#### **AGENDA**

l.	11:00 am	Opening Remarks & Roll Call Mary Zeeb, President
II.	11:05 am	Approval of Minutes (See Attached)  Mary Zeeb, President
III.	11:10 am	Organizational Update Greg Turner, Executive Director / Counsel
		A. Strategic Planning / Outreach
		B. Banking Project
		C. Budget Update
IV.	11:30 am	Notice of Proposed Amendments to JPA Greg Turner, Executive Director / Counsel
V.	11:40 am	Platform Update Adam Crabtree, NCS Analytics
VI.	11:50 am	Public Comment

Except where noticed for a time certain, all times are approximate and subject to change. The meeting may be canceled or changed without notice. For verification, please contact *gturnerecca.ca.gov*. Action may be taken on any item on the agenda. Items may be taken out of order, tabled or held over to a subsequent meeting, to accommodate speakers, or to maintain a quorum



# CCA Board Meeting Via Video / TeleConference Call June 25, 2021 MINUTES

#### June 25, 2021 via Video / Teleconference Call

1. NO	ii Caii.
	Supervisor Steve Madrone, Humboldt County
<u>X</u>	Mary Zeeb, Treasurer-Tax Collector, Monterey County, CCA Secretary
X	Jim Hamilton, Treasurer-Tax Collector, San Luis Obispo County, CCA Treasure
<u>X</u>	Chad Rinde, Chief Financial Officer, Yolo County
X	Alisha McMurtrie, Treasurer-Tax Collector, Inyo County

Others: Greg Turner, Adam Crabtree, Christy Stutzman, Robert Roach, John Bartholomew, Alan Fernandes, Justin Cooley,

2. Approval of Minutes - The minutes were presented and voted on without dissent.

#### 3. Legislative Update -

Dall Call

- 1. The consultant has been hired and is making some progress.
- 2. Consolidation is moving forward and will open up some opportunities for CCA.

#### 4. Organizational Update -

A. FY 21/22 Budget Approval

Greg Turner shared the vision of CCA with marketing focus for growth: Compliance, Licensing, Illicit Activities and Public Value. Mary Zeeb requested the Membership fee be changed to 2 lines including one as the Base Fee. Also noted revenue is based on 10% increase from new members. John Bartholomew moved to approve and Justin Cooley seconded motion.

- **B.** Fix CCA Dues for FY 21/22
  - Greg Turner suggested CCA move to fixed fees based on projections for each fiscal year. Greg will provide a draft for an official policy for the next meeting in August. Chad Rinde made motion and Justin Cooley seconded the motion.
- C. Conflict of Interest Code
  - Greg Turner requested all board members complete the Conflict of Interest Form and return to Greg Turner.
- **D.** FY 21/22 Meeting Calendar

Agreement to move Dec 10<sup>th</sup> meeting to Dec 17<sup>th</sup>. Planning an in-person meeting October 29<sup>th</sup> – time and place to be determined. Agreed to move June in-person meeting to April.

#### 5. Platform Update -

Adam Crabtree shared the interactive screen which is now functioning. He is currently working on doing a security audit. Feedback was requested from board and Adam will update draft.

#### 6. Public Comment -

Robert Roach shared Greg Turner was invited and spoke to the industry group and it was a good discussion. Robert also advised he thinks the fee for service model will not work as the costs are too excessive.

**7. Closed Session** - The Board held closed session to consider renewing the contract for the Executive Director which was reported approved by a 5-0 vote.



#### Efficient and Effective Commercial Cannabis Oversight

Illicit Activity

Commercial cannabis presents challenges and opportunities for local government. The mission of CCA is to develop tools and methodologies to assist local governments to more efficiently and effectively deliver oversight of commercial cannabis, to help minimize risks and costs, and realize the benefits of commercial cannabis in their communities.

Licensing

#### Compliance:

An alerts based data analytics platform that focuses local government resources on outlier activity, conserving resources, discovering illicit transactions, and reducing costs of oversight. CCA continues to expand opportunities for member collaboration and engagement on issues of common interest.

### Licensing:

CCA continues to explore opportunities for improved state and local licensing collaboration, integration, and unification to avoid duplication, improve communication, and reduce licensing processing costs and burdens of compliance.

#### Illicit Activities:

For licensed activities, the Platform assists with efficient discovery of anomalous transactions. For unlicensed actives, or those not recorded in the track and trace system by licensed and unlicensed parties, we are exploring potential services to assist with discovery and eradication.

Public Value

Compliance

#### Public Value:

In addition to helping reduce regulatory and tax compliance costs, CCA's Transparency Project will give the public valuable insight into commercial cannabis activities in their communities. CCA continues to explore other tools and methods for increasing public value, for example the Banking Project and a new Research Initiative.



## **Budget Update**

		FY 2020-21 Adjusted	Ended 6/30
Sources:			
BEGINNING YEAR FUND BALANCE AVAILABLE		50,502	60,502
REVENUES:			
Membership Fees		280,819	412,608
Accounts/Notes Payable		10,000	
CSAC FC Contribution			
Interest		529	817
TOTAL SOURCES		341,850	473,927
Uses:			
EXPENDITURES:	Codes		
Professional Services	5050340	24,000	24,000
Outside Legal Services	5050320	96,000	96,000
Insurance	5050160	2,500	4,938
Audit	5050030	7,500	-
Program Marketing	5050010	5,000	-
Website Management	5050100	4,500	4,582
Sponsorship Fees (Misc Exp)	5050270	48,000	-
Data Platform Fees (Data Communications)	5050100	145,000	240,203
Board Travel	5050450	3,500	-
Telephone / Telecommunications	5050440	1,200	-
Board Meetings	5050125	2,500	-
Credit Card Fees	5050095	650	705
Office Expenses	5050280	1,500	1,975
TOTAL EXENDITURES:			
Fixed Costs		148,850	132,200
Variable Costs		193,000	240,203
		341,850	372,403
Exigencies			101,525
TOTAL USES		341,850	473,927



## Fiscal Year 20-21 Cash Update June 30, 2021

		Total
OPERATING ACTIVITIES		
Net Revenues		-4,859.18
Adjustments to reconcile Net Revenue to Net Cash provided by operations:		
Accounts Receivable (A/R)		69,881.55
Accounts Payable (A/P)		-23,999.67
2053001 American Express		0.00
Total Adjustments to reconcile Net Revenue to Net Cash provided by operations:	\$	45,881.88
Net cash provided by operating activities		41,022.70
Net cash increase for period	\$	41,022.70
Cash at beginning of period		60,502.00
Cash June 30, 2021		101,524.70



**To:** Members of the Board

**From:** Greg Turner

**Executive Director / Counsel** 

**Date:** 8/24/2021

**Re:** Proposed Amendments to the Joint Powers Agreement

In their review of the California Cannabis Authority Joint Powers Agreement dated January 12, 2018 (found <a href="here">here</a>)<sup>1</sup> Counsel for Santa Barbara County has suggested two amendments they believe would clarify the role of CCA in relationship to Member Agencies. The suggested amendments are as follows (underline constituting additions):

First: Art. I, Section 6, subd. (d) would be amended as follows:

Adopt or amend ordinances to require persons engaged in commercial cannabis, as a condition of their license, permit, or other authorization to operate, to comply with any and all requirements imposed by CCA on commercial cannabis operators or operations to meet the purposes in Article 1, Section 2 of this Agreement, including the payment of any levies, charges, or other exactions of any kind to the extent authorized by law.

Second: Art. IV, Section 1, subd. xxiv would be added to read as follows:

to collect license data, tax data and financial records, which the CCA agrees to maintain as confidential information and shall remain exempt from disclosure under the Public Records Act as provided by Government Code sections 6254.5(e), 6254 and Business and Professions Code section 26067(b)(5).

Having reviewed the amendments, I believe they are worthy clarifications that reinforce CCA's existing operating practices and procedures.

Pursuant to Art. VI, Section 3 of the Joint Powers Agreement, amendments to the JPA can be made at any time by a two-thirds vote of the Board of Directors. However, any meeting at which such amendments are to be acted upon requires a thirty (30) days' notice. This memo constitutes that notice for our scheduled **September 24** Board Meeting.

https://cca.ca.gov/wp-content/uploads/documents/organization/cca-joint-powers-agreement final 1-12-2018.pdf